



Home family NEWS "News You Can Use Around Your House"

www.pennwindows.com • 610-433-4196

Company Update

Thank you for another record year with Richards Window Fashions! Best year EVER two years in a row! And with Richards growth, Penn Windows, Doors & Siding has grown too! We're renovating our back office areas and restrooms, launching a new website for Penn Windows, we have a new installation van for Richards Window Fashions, and we're planning an Open House to thank all of our customers and business partners! Rick, Andy, Steve and I all thank you for a wonderful 2014 and we look forward to an even better 2015! Don't forget to follow us on facebook to see local project pictures and keep up with company news. We have a facebook page for both Penn Windows, Doors & Siding and Richards Window Fashions. Don't hesitate to email me at erin@pennwindows.com or call the office with any questions or issues.

I am still a member of BNI, Bethlehem I Chapter, so if you need to be referred to a local professional for additional projects around your home (custom cabinets, plumbing, electric, HVAC, painting, roofing, additions, Realtor, remortgage, etc), business (copiers, business loans, payroll, SEO optimization, printing services, fire protection, etc) or health & services (tutoring, health insurance, weight loss, travel agent, chiropractor, wealth management, Mary Kay, flowers, etc.) – I know someone!! I know dozens of professionals in all types of businesses so just email or call me and I'll point you in the right direction!



Go Phantoms!! Look for me and my parents at the Phantoms hockey home games - we have season tickets! Also, see our Richards Window Fashions ads in the arena! I look forward to hearing from you!

E'rin Duffield

HunterDouglas ERGY **Smart STY** BATE PROMOTION

February 1 – April 25, 2015. Take advantage of these manufacturer rebates and free upgrades to keep your family warm and brighten your home



100 Rebate on 4 Duette **Honeycomb Shades** plus \$25 rebate per additional unit \$100 Rebate on 4 Solera **Soft Shades** 00 Reba

plus \$25 rebate per additional unit on 2 Silhouette Window Shadings plus \$50 rebate per additional unit

on 2 Vignette Modern **Roman Shades** plus \$50 rebate per additional unit

PLUS FREE LiteRise cordless lift system on all treatments listed above!



Call Erin or Rick at Richards to schedule your free in-home consultation and save today!

\$100 Rebate

Late Winter, 2015

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Company Update Hunter Douglas Energy Smart Style Rebates New Products

from ProVia

Puzzles

Thanks for the Kind Words

Taco Soup

We Specialize In . . .

Refer A Friend

If you refer someone (friend, co-worker, relative, neighbor) and if they choose us to do their project we'll send you a \$50 Visa gift card!

We appreciate your business! 610-433-4196

Visit our showroom at 1518 Union Blvd. in Allentown Showroom hours: Monday — Friday 8 - 5 and Saturday 10 - 2





Four New Decorative Glass Styles from ProVia!

The 2015 door catalog has arrived!! ProVia has added 4 exciting new exclusive glass styles as well as a new EMTEK Mortise hardware set and rustic design accessories for Signet fiberglass doors. They have also discontinued 4 decorative glass designs (but have a similar substitute in the new styles).

Esmond glass

Esmond features small hammered, micro-granite, flat seedy and clear bevels in a splendid old-world style design bringing a unique touch to your entryway. It is available with patina caming only and has a privacy rating of 6 (10 being the most private). This decorative glass is available in 14 door styles (including 8' door options).



Constance glass

Constance features gluechip, medium gray softweave and beveled edge glue chip resulting in a traditional diamond design that gives you an elegant look. It is available in either brass or zinc caming, has a privacy rating of 6, and is available in 14 door styles (including 8' door options).

Somerset glass

Somerset features small hammered, micro granite and clear bevels in a simple yet elegant design that gives a fresh look to your entryway. It is available with zinc caming only and has a privacy rating of 6. This glass is available in 14 door styles (including 8' door options).

Carrington glass

Carrington features small hammered, flat seedy and clear bevels in an attractive vintage design to accent your home's entryway. It is available with patina caming only, has a privacy rating of 5, and is available in 10 door styles (including 8' door options).



Albany Hardware

Last year, ProVia added EMTEK's Mortise hardware in four designs exclusively for Signet fiberglass doors and 20 gauge steel doors. This year, they add a fifth design called Albany. Heavy-duty forged brass construction and solid brass nose bolts on latches give this hardware long lasting beauty and dependable use. There is a Lifetime Mechanical and Anti-tarnish Finish Warranty which guarantees value and beauty for life. All EMTEK Mortise hardware is available in bright brass, satin nickel or oil rubbed bronze.





Rustic Accents

Durable flat black aluminum hinge straps and Clavos are an exclusive design option for 2 Signet fiberglass door styles this year that can give your entryway an old world look. Combine these new options with the Signet Knotty Alder series wood grain to achieve a rustic or antique style. These decorative accents are only available on 002CP-449 and 002CP-437 plank style Signet fiberglass doors in either Knotty Alder or Cherry wood grain.





- 1. The Breakers in Newport, RI, 96% of visitors recommend it.
- 2. Henry Flagler Museum, Palm Beach, FL, 96% thumbs up.
- 3. Biltmore Estates in Asheville, NC, 92% of visitors enjoyed it.
- 4. Winterthur in Wilmington, DE, 90% of visitors would go back.
- 5. Kykuit in Sleepy Hollow, NY, 89% of visitors enjoyed it.
- 6. Oheka Castle in Huntington, NY, 88% of visitors recommend it.
- 7. Hearst Castle in San Simeon, CA, 86% of visitors liked it.







Word Find Brrrrrrrrrrr!

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Sudoku

Each row, column and 3x3 box must contain the digits 1 through 9 exactly once.





Thanks for the kind words!

"After almost a year of many phone calls & visits from other companies – we were unsuccessful in finding window treatments for our sun room. When Rick from Richards met with us he was able to help us and we are very grateful. Thank you so much – we really love our new shades. Thank you so much again."

Thomas T. of Slatington

"We were told the Penn Windows installer would arrive between 8:30 and 9:00am. He arrived at 8:30. You can't get more prompt than that. It was extremely cold & he installed that window very fast to have the shortest amount of time having cold air coming into the house."

Ed K. of Bethlehem

"Steve did an excellent job installing the shades. Steve also stayed when I had fallen. He was very kind & helpful. He stayed even when the paramedics came & helped them. Steve went above & beyond what he had to do. His thoughtfulness was greatly appreciated. Thank you for hiring such great people."

Robert G. of Allentown

"I appreciate when an employee (Andy) is a "cheerleader" for his employer and products. All I can say is, I have a lot more windows left to do. Thanks for a job well done."

Lauri M. of Allentown





Taco Soup

ARCTIC

RITING

- 1 (15 oz.) can black beans, drained and rinsed
- 1 (15 oz.) can pinto beans, drained and rinsed
- 1 (14.5 oz.) can petite diced tomatoes, drained
- 1 (15.25 oz.) can sweet corn, drained
- 1 (12.5 oz.) can white chicken breast, drained
- 1 (10.75 oz.) can of cream of chicken soup
- 1 (10 oz.) can green enchilada sauce
- 1 (14 oz.) can chicken broth
- 1 packet taco seasoning

Mix all ingredients together in a large pot. Heat until warm, stirring occasionally. At less than 300 calories per cup, this stuff is awesome! Even my teenagers eat it! It's thick, almost like a stew. I serve topped with shredded cheese and tortilla strips (sold in the salad topping aisle). I get 5 servings when I make this as a meal (with salad and corn bread!), but you could probably get 7 or 8 servings if you're serving as an appetizer. You can make this mild or spicy with the enchilada sauce and taco seasoning. Enjoy!







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We Specialize In . . .



Address Service Requested





We specialize in ...

- Custom vinyl windows all styles
- Custom steel and fiberglass entry doors, storm doors, French doors and patio doors



We specialize in ...

- Hunter Douglas custom blinds & shades
- Plantation shutters in wood and composite
- Innovative child-safe lift options
- Free in-home consultations
- Remote control options!

