





"News You Can Use Around Your House"

www.pennwindows.com • 610-433-4196

February 2016

## 2015-2016 Tax Credit

On December 16, 2015, the House and Senate finally announced the long-awaited tax deal. Included in this deal is the 10% credit of up to \$200 for ENERGY STAR qualified windows, and \$500 for ENERGY STAR exterior doors. Both are subject to a \$500 lifetime limit



per individual taxpayer (so if you've used ANY of the tax credits of \$500 or more since 2006 you can NOT use this credit). This bill reauthorizes the tax credit retroactive to January 1, 2015, and extends it through December 31, 2016.

As with tax credits in the past, credits will need to be claimed on IRS form 5695 (residential energy credits). The credit is for the ENERGY STAR rated window or door portion of your project, not including the installation. Please contact the office and I can email (or mail) you a breakdown of your project. The Manufacturer's Certificates will be posted on pennwindows.com (go to the "Products" drop-down menu at the top of the home page and click on "Warranties"), should you want a copy for your records.

# **HunterDouglas**



\$100 Mail-in Rebates



Rebates Running now through April 11th

\$100 Rebate on either of the following purchases:

\$100 4 Duette honeycomb shades \$25 rebate per additional shade \$100 4 Solera soft shades \$25 rebate per additional shade

No maximum. You must purchase at least 4 of either shade to qualify.

## In This Issue

2015-2016 Tax Credit

Hunter Douglas Energy Smart Style Savings

**Lutron Remote Control Shades** 

**Company Update** 

**Puzzles** 

Thanks for the Kind Words Savory Italian Beef Stew We Specialize In . . .

## **Refer A Friend**



If you refer someone (friend, co-worker, relative, neighbor) and if they choose us to do their project we'll send you a \$50 Visa gift card!

We appreciate your business!

610-433-4196

Visit our showroom at

#### 1518 Union Blvd. in Allentown

Showroom hours:

Monday — Friday 8 - 5 and Saturday 10 - 2











#### **Lutron Remote Control Shades!**

Richards is proud to announce that we are now a certified Lutron window covering dealer! Lutron is a local company - their world headquarters are right here in Coopersburg! Their battery powered remote control shade options are ultra-quiet, low maintenance (batteries last 3–5 years!), backed by an 8 year

warranty, and can be controlled with your phone and other smart devices (as well as switches and remotes). The key to this system is the Caseta Smart Bridge PRO. This bridge



plugs into your Wi-Fi router and allows you to not only control your shades, but future add-ons like lighting, temperature and even security features.

The easiest place to start with these treatments is the Serena line. This is a basic collection of remote control roller shades and honeycomb shades. Press one button and shades move in unison, staying aligned across adjacent windows. Cut the harsh sun, regulate your room's temperature, or create a darkened bedroom for

the little ones with these easy to use high-tech window covering solutions.

The roller shades have an innovative fabric wrapped fascia option that simply tips forward to reveal the battery tray – without taking the shade down. So cool!! There are over 75 fabrics, including neutral earth-tones and bold colors that pop.

The honeycomb shades have an exclusive Tap n' Tilt technology that allows the headrail to tilt forward to

change the batteries without removing the s h a d e . T h e honeycomb collection offers fabrics in light-filtering single cell, light filtering double cell, and room-darkening single cell options.



Stop in our showroom to see the Caseta Smart Bridge and Serena shades in operation! We're anxious to expand our Lutron offerings in both residential and commercial projects. If you'd like more information visit www.CasetaWireless.com or www.lutron.com/Serena

# **Company Update**

Happy New Year! We hope your Holiday season was happy and filled with family cheer! Thank you to everyone for being understanding when we have snow/weather delays in installation! Believe it or not – we WANT to install through the winter. Our Winter Sale has made the months of January and February quite busy for those of you looking for a good deal and willing to have your projects installed in the winter. We just had a record January and we're on our way to another great year.

We want to congratulate Andy Scott for a fantastic 2015 with Penn Windows! Not only did he beat the sales goal for the year, he made 2015 our best year in sales since 2007.

We've been getting a lot of positive feedback about our window and door installer, Mauricio (see the testimonials on the next page). Mauricio started with us last spring when we needed the help on a large condo window and door project. Since then, Justin (who's been with us a few years) has been on medical leave for shoulder and foot issues, so Mauricio has really had to step up and do the majority of our installations. He's been a wonderful addition to our family here at Penn, and we're thankful to have such a detail oriennted and conscientious professional on our team.

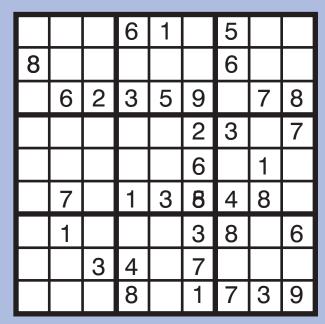
I hope you're enjoying the first newsletter of 2016! We'll be seeing you again next month and then again in May. Keep in touch with Penn Windows and Richards on facebook or email me at

facebook or email me at erin@pennwindows.com with any questions etc. I look forward to hearing from you!



Erin Duffield

# Sudoku



The rules of the game are simple: each of the nine blocks has to contain all the numbers 1-9 within its squares. Each number can only appear once in a row, column or box.

The difficulty lies in that each vertical nine-square column, or horizontal nine-square line across, within the larger square, must also contain the numbers 1-9, without repetition or omission.

Every puzzle has just one correct solution



"I was very impressed with everyone I came into contact with. They were friendly, professional, knew their respective jobs and were most anxious to do everything well. Mauricio was a fine young man. He stopped me when I was going to wash the patio door glass and informed me he would do it. Nice man. You are most lucky to have such fine, dedicated employees."

### Ruby R. of Allentown

"Mauricio was fabulous. He worked on our house as if it were his own. He was very particular and took care of every detail with the utmost care. I would highly recommend Penn, as I already have, because of all the other work that you have done for us."

#### **Robert O. of Bethlehem**

"From owner through installer, we were treated with the utmost respect. We would not hesitate calling Richards Window Fashions again or recommending them to friends and family. Thank you!"

### **Scott & Anita T. of Laureys Station**

"The people at Richards Window Fashions know their products and can fit any budget. Their showroom is stocked with many choices. I will be a devoted customer. It is a family run business that you know has been raised on great work ethics, honesty, and professionalism."

Lois M. of Phillipsburg





1 bag (14 - ounce) frozen pearl onions, C&W

1 can (14.5 ounce) diced tomatoes with Italian herbs, Hunts

1 package (12 ounce) baby carrots

1 packet (1.6 ounce) garlic herb sauce mix, Knorr

1/2 cup reduced-sodium beef broth, Swanson

1 packet (0.5 ounce) pesto sauce mix, Knorr

In a 4 - quart slow-cooker, combine stew meat, onions, undrained tomatoes, carrots and garlic herb sauce mix. In a small bowl, whisk together the broth and pesto sauce mix. Pour over all in slow cooker.

Cover and cook on low heat setting for 8 to 10 hours. Serves 6









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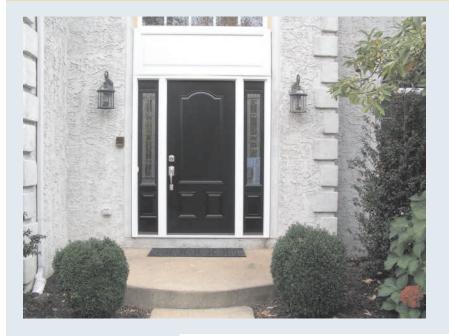
Thanks for the Kind Words
Savory Italian Beef Stew

We Specialize In . . .

Penn Windows 1518 Union Blvd Allentown, PA 18109

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## We specialize in...

- Custom vinyl windows all styles
- Custom steel and fiberglass entry doors, storm doors, French doors and patio doors



## We specialize in ...

- Hunter Douglas custom blinds & shades
- Plantation shutters in wood and composite
- Innovative child-safe lift options
- Free in-home consultations
- Remote control options!

