

New Decorative Glass from ProVia Doors

Every year ProVia updates their door program, bringing us new and exciting decorative glass for our customers. This year we see 4 new glass designs that use simple combinations of textured and obscure glass for crisp and modern looks. Three of these new designs favor straight lines and are not available in oval, arch and eyebrow door styles. In addition to these new glass designs, there are current glass styles that are now available in a wider array of door and transom styles. We're see a new trend in metal finishes with the addition of antique brass caming for two decorative glass patterns.

Berkley – This open pattern compliments modern, contemporary and Arts & Crafts architecture with either antique brass or zinc caming. This is available in 6 door styles.



Carmen – This pattern combines a fresh new style with old world charm. The unique wrought iron with nickel-veined caming finish is truly unique. In addition, each customer gets to choose their privacy glass pattern – Chinchilla, Gluechip, Taffeta, Waterfall or Obscure Pebble. This is available in 6 door styles (no transom option).



Lynford – Lynford is a modern and clean pattern that features clear bevels, gray software, seedy and steamed glass and utilizes a first-ever 7/16" wide, finger-jointed aluminum caming without solder joints. This is available in 6 door styles.



Carlisle – This simple and classic design features clear bevels, arctic and seedy glass and either patina or zinc caming. It is available in 12 door styles (including ovals, arches and eyebrows!).

Also – ask us about the Embarq fiberglass door system featuring a 2½" thick door (43% thicker than standard exterior doors), dual perimeter seal, custom bottom sweep and Quad Glass System. This is a DOOR people! If you're serious about investing in energy efficiency (unprecedented U-Factor of 0.10, at least 4 times more insulating than a typical wood door), if you're committed to lowering those energy bills, THIS is the door for you. The Embarq door is available in 20 door styles and 3 sidelite styles.

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Thanks for the Kind Words

Baked Asparagus

We Specialize In . . .

Refer A Friend



If you refer someone (friend, co-worker, relative, neighbor) and if they choose us to do their project we'll send you a \$50 Visa gift card!

We appreciate your business!

610-433-4196

Visit our showroom at
1518 Union Blvd. in Allentown
Showroom hours:
Monday — Friday 8 - 5 and Saturday 10 - 2



1	4	7	2	3	5	6	8	9
9	6	2	1	8	4	5	7	3
3	8	5	6	7	9	1	2	4
4	3	1	8	3	6	2	5	7
7	9	6	5	4	2	3	1	8
2	5	8	7	1	3	9	4	6
6	1	4	3	5	7	8	9	2
5	2	9	4	6	8	7	3	1
8	7	3	9	2	1	4	6	5

Company Update

I'd like to take a moment to wish Richards Window Fashions a very happy 15th birthday! Technically, we registered "Richards Window Fashions" in 2012, when we were forced to change our name by Hunter Douglas, but let me start at the beginning!

My father purchased Penn Windows (formerly Penn Aluminum Construction Co.) in 1999. At the time, Penn sold windows, doors, siding, awnings, railing, sunrooms, and last but not least, kerosene heaters and parts. Penny Heaters was the kerosene heater business that took up nearly half of the showroom back then. We had 2 walls covered in heater parts and cleaned and serviced heaters. It was a smelly and dirty business that was dwindling in popularity and brought in very little money. When I started here in 2000, I sat at the repair counter and sorted parts and heaters, handled a lot of dirty wicks, and called people when their services were completed. I did NOT enjoy it. So in late 2000, early 2001 we started to look around at options to replace the dying kerosene business. Blinds and shades seemed logical, as we were always taking them down to install our windows and patio doors. Customers would ask us where they could purchase new window treatments regularly, so we finally decided that the best company to sell them window treatments was us. We started off calling ourselves Penn Aluminum & Vinyl Blinds and Shades. (By this time we had renamed the business Penn Aluminum & Vinyl to better represent our product offerings.) We sold inexpensive mini blinds, verticals, roller shades and cellular shades. We changed our name to Richards Innovative Window Designs in 2003 because another local window treatment company, Penn Blinds, did NOT appreciate how closely our company names resembled each other. We became a

Hunter Douglas Gallery at the end of 2003, having discovered all the wonderful styles of high-quality window treatments offered by Hunter Douglas. We loved Hunter Douglas SO much we started calling ourselves Richards Hunter Douglas Gallery in 2004. Apparently, Hunter Douglas was not in love with us, because at the end of 2011 we were told to pick a new company name (or go back to our old one) to avoid legal proceedings. So . . . Richards Window Fashions was born. No plans on changing the name from here on out, so hopefully we're not stepping on anyone's toes! It's been a very interesting 15 years. Richards now takes up half of the showroom and accounts for over 40% of yearly sales. Richards remains the only custom window treatment company in the Lehigh Valley with a free 5 Year in-home service warranty and limited lifetime in-store repair warranty. We are the leader in Hunter Douglas sales and the only Gallery (which means we have a showroom with all of the most up-to-date treatments and options).

OK, so that was WAY more than a moment. Sorry! I love telling our origin story and I tend to get carried away! Tune in next month for information about the newest Hunter Douglas products and our 2nd annual Open House. As always, email me at erin@pennwindows.com or call 610-433-4196



with any questions, issues or suggestions. I look forward to hearing from you!

Erin Duffield

HunterDouglas 

\$100 Mail-in Rebates

Now through June 27, 2016

\$100 Rebate on the following purchases:

\$100 2 Silhouette window shadings
\$50 rebate per additional shade

\$100 2 Pirouette window shadings
\$50 rebate per additional shade

\$100 each Luminette window shading
\$100 rebate per additional shade

Call Richards Window Fashions today for your free in-home consultation on these and other innovation window coverings by Hunter Douglas



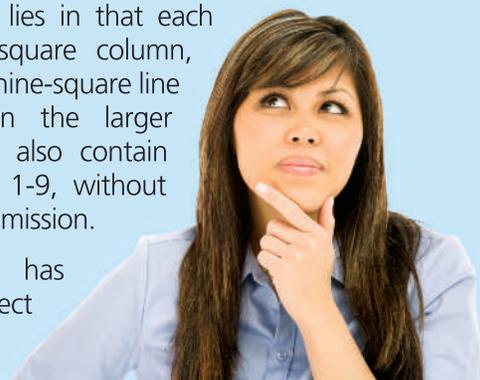
Sudoku

1					5	6		
9		2						
		5				1	2	4
				9	6			7
7								8
2			7	1				
6	1	4				8		
						7		1
		3	9					5

The rules of the game are simple: each of the nine blocks has to contain all the numbers 1-9 within its squares. Each number can only appear once in a row, column or box.

The difficulty lies in that each vertical nine-square column, or horizontal nine-square line across, within the larger square, must also contain the numbers 1-9, without repetition or omission.

Every puzzle has just one correct solution.



Thanks for the kind words!

"Rick was fantastic. knowledgeable and didn't oversell! The installer (Steve) was very courteous! Good company representative. Good to do business with Richards Window Fashions!"

Mary Lou F. of Nazareth

"I am so happy Steve P. told me about your family owned business. The product and all the people were great. I will highly recommend your company to everyone. Mauricio was great. You should be proud to have him as an employee. My furnace doesn't come on as often. Thank you everyone."

Bryan H. of Whitehall

"Dear Erin: I know you gave me a follow-up courtesy call and I am sorry I did not get back to you. My husband and I both love the shades. It gives the office a new fresh look. All my relatives that have seen them commented on how nice they are. Thanks for everything."

Bernadette M. of Bethlehem

"Everyone we worked with (Erin, Andy, Rick) was knowledgeable & really pleasant. I love our new beautiful front door that is EASY to open!! Overall a great experience! Thank you!!"

Jean D. of Bethlehem



Baked Asparagus

1 pound medium asparagus, trimmed
1 teaspoon butter
3 tablespoon water

½ cup shredded Havarti cheese
1/4 cup chopped walnuts
Pepper, freshly ground

Preheat oven to 350 degrees. Melt the butter in an oven-proof skillet over medium heat. Place the asparagus stems across the bottom, with the tips facing in one direction. Add the water, cover the pan and steam the asparagus for 2 minutes. Remove from the heat and sprinkle the Havarti across the center of the stems, avoiding the tips. Strew the chopped walnuts on the cheese, and grind the pepper over the cheese-topped asparagus. Bake uncovered until the cheese is melted and bubbly, about 5 minutes. Serve immediately. You can stack Havarti slices and shred with a box grater or finely cube it. The cheese is mild and buttery; if you prefer a stronger, more nutty flavor, substitute Gruyere.





Home & family NEWS

"News You Can Use Around Your House"

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Penn Windows
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Allentown, PA 18109

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We specialize in...

- Custom vinyl windows - all styles
- Custom steel and fiberglass entry doors, storm doors, French doors and patio doors



We specialize in...

- Hunter Douglas custom blinds & shades
- Plantation shutters in wood and composite
- Innovative child-safe lift options
- Free in-home consultations
- Remote control options!

