





"News You Can Use Around Your House"

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May 2017

Coming Soon from Hunter Douglas

Rick and Andy recently attended the Hunter Douglas yearly "Premiers" meeting and learned about all of the exciting new changes and additions coming from Hunter Douglas this year! We'll be getting displays and samples in the showroom as they become available, so stop in to see what's new!

New Products!

Believe it or not – Hunter Douglas is introducing 2 new products this summer! The first is Sonnette Cellular roller shades. These unique shades have a curved cellular shape and operate like a roller shade. There are 4 fabrics available with 48 colors and it's available with LiteRise cordless lift system or the brand new SoftTouch motorization. SoftTouch is a new battery-powered operating system that utilizes a wand that you gently pull down to raise and lower the shade. No remote! Designer Banded Shades are the second new treatment being introduced. These shades feature alternating sheer and solid fabric bands that combine into a single shade – a roller shade and sheer shading, all in one. This treatment comes in an array of solids, textures and colors, and features a square fabric wrapped cassette and unique bottom bar that allows the fabric to taper and narrow from top to bottom. This shade is also available with the new SoftTouch Motorization or manual lift systems - clutch cord loop or UltraGlide.

Updates!

PowerView has a few updates, including a new, sleek Hub design with improved processor and operating system for faster data and processing speed. The new hub works with Apple HomeKit. There is also a new PowerView repeater that has customized lighting options and new, modern look. The App now has enhanced voice-activation and compatibility with Amazon Echo & Alexa Products when used with the new Hub. There are also 3 new neutral colors for the remote control Pebble (Oyster, Ecru and Mist).

Silhouette Window Shadings will now offer 2 ClearView fabrics that feature an exclusive black rear sheer for better view-through. There are an additional 2 new fabrics to coordinate with other treatment lines – India Silk and Terra.

New Designer Roller Shades collection is new – featuring 100 styles with new patterns and colors to meet today's design trends.

We're most excited by the new Solera Shades sample book! Solera is a favorite here at Richards, and they've now added 4 new fabrics and 44 new colors to make this collection even more versatile. They've now added LiteRise top-down/bottom-up!

Parkland Woods, EverWood faux woods, and even aluminum blinds now all offer a completely cordless lift system option using the SimpleLift system AND the PowerView tilt features. Child and pet safe! There are also new colors available in both wood collections.

Provenance Woven Wood shades has some new fabrics featuring 5 lightweight trendsetting fabrics.

New Pleated Shade sample book features 5 new fabrics and new hardware colors for seamless color coordination.

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We Specialize In . . .

Refer A Friend



If you refer someone (friend, co-worker, relative, neighbor) and if they choose us to do their project we'll send you a \$50 Visa gift card!

We appreciate your business!

610-433-4196

Visit our showroom at

1518 Union Blvd. in Allentown

Showroom hours:

Monday — Friday 8 - 5 and Saturday 10 - 2











HunterDouglas 💠



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Receive a \$100 REBATE

when you buy

1 LUMINETTE[®] **PRIVACY SHEER**

PLUS **\$100 REBATE**FOR EACH ADDITIONAL UNIT



Receive a **\$100 REBATE** when you buy

2 PIROUETTE **WINDOW SHADINGS**

PLUS \$100 REBATE



\$100 REBATE when you buy

2 SILHOUETTE WINDOW SHADINGS PLUS \$100 REBATE FOR EVERY 2 ADDITIONAL UNITS



Company Update

The Open House date is now official so save the date! Please join us Thursday, September 28, 2017 from 4pm - 7pm for the Penn Windows and Richards Window Fashions Open House event! Great food and wine, plus prizes awarded every 15 minutes!

Again, as mentioned in last month's newletter, there will be no installations, services or day-time appointments the week of July 3rd due to the Hauler family vacation. The showroom will be open 9am -3pm Wednesday 7/5 through Friday 7/7, and regular hours (10am – 2pm) on Saturday 7/8. Stop in to see Andy – he'll appreciate the company!

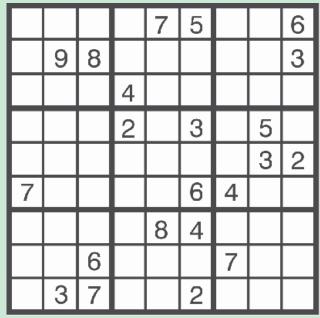
I've gotten a few phone calls asking about the tax credit extension for 2017. As of right now, I have not heard anything from our manufacturers about the energy tax credit being extended into 2017, but as soon as I hear anything it will be posted on facebook and our website. Penn Windows & Doors is currently 8 – 10 weeks for installations, so plan ahead for summer and fall projects! Stop into the showroom to see new window treatments and full-sized door displays! We're open Monday – Friday 8am – 5pm and Saturdays 10am – 2pm. We can arrange afterhour showroom appointments if you want to stop by after work just call or email a few days ahead of time. And, as usual, any questions, issues or



suggestions please call 610-433-4196 or email me at erin@pennwindows.com. I look forward to hearing from

Erin Duffield

Sudoku



The rules of the game are simple: each of the nine blocks has to contain all the numbers 1-9 within its squares. Each number can only appear once in a row, column or box.

The difficulty lies in that each vertical nine-square column, or horizontal nine-square line across, within the larger square, must also contain the numbers 1-9, without repetition or omission.

Every puzzle has just one correct solution



Thanks for the kind words!

"We found everyone at Richards Window Fashions very nice. They showed us how to use the shades. They cleaned up after so we were very satisfied. Thank you. We would recommend you to others that need shades. Thank you."

Louise & Ben I. of Nazareth

"Everyone at Penn Windows is very helpful and courteous. I would definately recommend them and will always have them out to do any future installations I may have. The installer was very clean."

Robert & Julianna M. of Phillipsburg

"Excellent in-home service to help us choose the perfect color Hunter Douglas blinds. Erin was a pleasure to work with as she helped us with our selection!"

Ann & Joe Y. of Northampton

"Installer worked from the moment he got here, cleaned up and showed me how the door and window worked. The door is remarkable in appearance and use – better than I expected. I'm very, very pleased."

Charlotte K. of Allentown



Cauliflower Mashed "Potatoes"

- 1 head of cauliflower
- 3 tablespoons milk
- 1 tablespoon butter
- 2 tablespoons light sour cream
- 1/4 teaspoon garlic salt freshly ground black pepper snipped chives
- 1. Separate the cauliflower into florets and chop the core finely.
- 2. Bring about 1 cup of water to a simmer in a pot, then add the cauliflower. Cover and turn heat to medium. Cook the cauliflower for 12 - 15 minutes or until very tender.
- 3. Drain and discard all of the water (the drier the cauliflower is, the better) and add the milk, butter, sour cream, salt and pepper and mash with a masher until it looks like "mashed potatoes." Top with chives.

Servings: 4 **Prep Time:** 8 minutes Cook Time: 20 minutes







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We specialize in ...

- Custom vinyl windows all styles
- Custom steel and fiberglass entry doors, storm doors, French doors and patio doors



We specialize in ...

- Hunter Douglas custom blinds & shades
- Plantation shutters in wood and composite
- Innovative child-safe lift options
- Free in-home consultations
- Remote control options!

