



# Home family NEWS

"News You Can Use Around Your House"

www.pennwindows.com • 610-433-4196

March 2017

## Company Update

I'd like to recognize our fabulous salesman, Andy Scott, for 4 wonderful years working here at Penn Windows & Doors. Andy started here on March 13, 2013. We knew right away how friendly, bright, and trustworthy he was. He came to us with great sales experience and a willingness to try something new. Andy picked up everything quickly and was part of the company and family in no time. We've enjoyed watching Andy grow both professionally and personally (congrats on the engagement!!), and couldn't be happier that he's decided to expand into blind and shade sales with our sister company Richards Window Fashions. So now, whether you're looking for windows, doors, blinds or shades, Andy's the man!

ProVia has some changes to their door collection for 2017. Unfortunately we don't have the usual half dozen or so new decorative glass options I love to talk about every year. There are only two new designs within the Inspirations Art Glass line, Cambria and Westin. Inspirations Art Glass is a decorative glass line that allows you to customize your door with twelve designs and four color palettes. The update also includes some new smooth fiberglass door styles available in the Signet line, and very cool Emtek Modern Rectangular hardware with two point locks in satin nickel and oil rubbed bronze. There are also some new Schlage hardware options, including Schlage Sense Smart Deadbolt in two trim designs if you like Bluetooth electronic keypad technology, and new Classic hardware in modern, square design.

Save the date! We've started planning this year's Open House for Thursday, September 28th! This is the third year of the "new and improved" Open House event, and they just keep getting better! This year we'll be doing selections from Rick's Wine Cellar! My dad will be providing local as well as some of his favorite wines to be paired with delicious treats from Voracious Catering and La Dolce Vita. Hope you can join us!

We will have limited store hours the week of July 3rd, It's the Hauler family vacation to the Outer Banks, NC, so I apologize for the inconvenience. There will be no installations or services scheduled for either Penn Windows or Richards that week, but the showroom will be open Wednesday – Saturday for limited hours thanks to Andy! More information to follow in the next newsletter. Hours will be posted on facebook and the websites.

Get a jump on spring home improvement projects by calling today for your free-in-home consultation for windows, doors or window treatments! We're off to a great start in 2017 and we're ready for our best year ever! Let me know if you see our new Richards billboards or hear the new radio commercial. I love feedback! And, as usual, any questions, issues or suggestions please call 610-433-4196 or email me at [erin@pennwindows.com](mailto:erin@pennwindows.com). I look forward to hearing from you!



*Erin Duffield*

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Easy Meatloaf

We Specialize In . . .

### Refer A Friend



**If you refer someone  
(friend, co-worker, relative,  
neighbor) and if they choose  
us to do their project we'll  
send you a \$50 Visa gift card!**

**We appreciate your business!**  
**610-433-4196**

Visit our showroom at  
**1518 Union Blvd. in Allentown**  
Showroom hours:  
Monday — Friday 8 - 5 and Saturday 10 - 2



2	5	4	3	7	9	6	5	1
3	1	7	2	5	8	6	4	9
9	8	5	4	6	2	3	7	1
6	7	6	6	1	3	9	2	4
1	5	3	4	9	2	7	6	8
4	2	0	8	6	7	3	1	3
5	9	1	6	8	4	3	7	2
7	4	2	9	3	5	1	8	6
6	3	8	7	2	1	4	9	5

# HunterDouglas



**\$100**  
**Mail-in**  
**Rebates**



**\$100 Rebate** on the following purchases:

**Running now through April 10th**

**\$100** 4 Duette Honeycomb Shades  
\$100 for every 4 additional units

**\$100** 1 Duette VertiGlide Honeycomb Shade  
\$100 for each additional unit

**\$100** 4 Solera Soft Shades  
\$100 for every 4 additional units

**\$100** 2 Vignette Modern Roman Shades  
\$100 for every 2 additional units

You must purchase the listed quantity to qualify for the rebate. Only multiples of that products' requirement will qualify for additional rebate. No maximum.

## Set Your Priorities!

A philosophy professor stood before his class and had some items in front of him. When class began, wordlessly he picked up a huge empty mayonnaise jar and proceeded to fill it with rocks - about 2" in diameter. He then asked the students if the jar was full. They agreed it was.

So, the professor then picked up a box of pebbles and poured them into the jar. He shook the jar lightly. The pebbles, of course, rolled into the open areas between the rocks. He then asked the students again if the jar was full. They agreed it was. The students laughed.

The professor picked up a box of sand and poured it into the jar. Of course, the sand filled up everything else. now, said the professor, "I want you to recognize that this is your life. The rocks are the important things - your family, your partner, your health, your children- anything that is so important to you that if it were lost, you would be nearly destroyed. The pebbles are the other things that matter like your job, your house, your car. The sand is everything else. The small stuff.

"If you put the sand into the jar first, there is no room for the pebbles or rocks. The same goes for your life. If you spend all your energy and time on the small stuff, you will never have room for the things that are important to you. Pay attention to the things that are critical to your happiness. Play with your children. Take time to get medical checkups.

"Take your partner out dancing. There will always be time to go to work, clean the house, give a dinner party and fix the disposal.

"Take care of the rocks first - the things that really matter. Set your priorities. The rest is just sand."



To a large degree, the measure of our peace of mind is determined by how much we are able to live in the present moment. Irrespective of what happened yesterday or last year, and what may or may not happen tomorrow, the present moment is where you are - always!

Without question, many of us have mastered the neurotic art of spending much of our lives worrying about a variety of things - all at once. Practice keeping your attention on the here and now. Your efforts will pay great dividends.



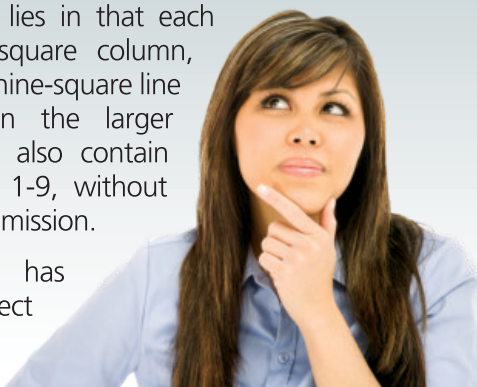
## Sudoku

		4						
3						6	4	9
	8							7
	7	6					2	
	5			9				8
4				6		5		3
5	9				4	3		
7					5			
						4	9	

The rules of the game are simple: each of the nine blocks has to contain all the numbers 1-9 within its squares. Each number can only appear once in a row, column or box.

The difficulty lies in that each vertical nine-square column, or horizontal nine-square line across, within the larger square, must also contain the numbers 1-9, without repetition or omission.

Every puzzle has just one correct solution.



## Thanks for the kind words!

"Thank you Erin!!! Thank you Andy! To describe my experience with Penn Windows in one word--Awesome! Thank you Erin for keeping me up to date every step of the way. Thank you Andy for the professional help choosing a window (Don't forget your multi-tool again 😊). The installer was extremely professional."

**Chris H. of Walnutport**

"Rick was very helpful & knowledgeable throughout the sales process. We received excellent service from Richards Window Fashions and are very happy with the final product (shades)."

**Danielle F. of Easton**

"Andy was excellent & did a FANTASTIC job. The experience was great; everyone at Penn Windows & Doors was very pleasant & great to work with. The installer was extremely clean inside and out. Thank you so much for everything and the doors look wonderful!"

**Michele K. of Bethlehem**

"Always great service & products from Richards Window Fashions! That is why we come back to you again and again!"

**Cindy C. and Marion F. of Nazareth**



## Easy Meatloaf

1 1/2 pounds ground beef  
1 egg  
1 onion, chopped  
1 cup milk  
1 cup dried bread crumbs

salt and pepper to taste  
2 tablespoons brown sugar  
2 tablespoons prepared mustard  
1/3 cup ketchup

Preheat oven to 350 degrees F.

In a large bowl, combine the beef, egg, onion, milk and bread Or cracker crumbs. Season with salt and pepper to taste and place in lightly greased 5 x 9 inch loaf pan, or form into a loaf and place in a lightly greased 9 x 13 inch baking dish.

In a separate small bowl, combine the brown sugar, mustard and ketchup. Mix well and pour over the meatloaf.

Bake at 350 degrees F for 1 hour.





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We Specialize In . . .

**Penn Windows**  
**1518 Union Blvd**  
**Allentown, PA 18109**

**Address Service Requested**

PRSRT STD  
U.S. POSTAGE  
**PAID**  
JumboPostcard.com  
60084



### *We specialize in...*

- Custom vinyl windows - all styles
- Custom steel and fiberglass entry doors, storm doors, French doors and patio doors



### *We specialize in...*

- Hunter Douglas custom blinds & shades
- Plantation shutters in wood and composite
- Innovative child-safe lift options
- Free in-home consultations
- Remote control options!

