

## Company Update

OMG! So many Hunter Douglas updates and improvements I couldn't fit them in the newsletter!! So I'm going to summarize here and you can either stop into the showroom or call for a free inhome consultation for more. I know! I'm such a tease! (I know you ALL get as excited as my father and I about window treatments! Lol!) First, the biggest news...NEW PowerView remote control system. Wait till you see the new Pebble remote! It's available in 7 colors and has new, easier to use functions. The wall-mount option is cool too (3 color options). And most importantly, the all-new PowerView App allows you to customize room scenes and (coming out later this year) control your shades from anywhere in the world!

But it's not just technology changes from Hunter Douglas; they're giving us lots of "pretty" too! The Hunter Douglas premium line, Alustra, launched new fabrics across 5 treatment lines. The Pirouette has a redesigned headrail for a sleeker design. There are new Duette fabrics and the VertiGlide system has been reengineered for improved strength, durability and style. New Solera fabrics and the top-down/bottom-up option is now available! New colors and finishes in both Parkland wood blinds and EverWood faux wood blinds! And there are completely new collections for Luminette and Vignette. And SO much more!! I'll put some highlights in the next newsletter, I promise!

We're hosting an Open House in September – watch for your invitation! We've done some renovations to our back office that we think are too beautiful not to share! We hope you will join us for some refreshments, door prizes, and to see our showrooms for both Richards and Penn Windows, as well as see me and the whole gang!

And take a moment to look at our new and terribly cool Penn Windows website at pennwindows.com. We've been working on this for a few months now – we hope it's even easier for you to use. We'll be adding videos to help customers make adjustments and trouble-shoot common issues (like storm door closer adjustments and taking screens out for cleaning). Keep in touch with Penn Windows and Richards Window Fashions through our facebook pages and erin@pennwindows.com. Enjoy your summer! We'll see you again in September! I look forward to hearing from you!



*Erin Duffield*

## Programmable Thermostats Save Money

In this age of energy efficiency, there are all sorts of appliances and gadgets that are specifically designed to save energy and save you money in the process. Making simple upgrades to your current household amenities can save you a bundle without paying out much cash to begin with. Programmable thermostats are one such improvement. Installing a programmable thermostat and using it



correctly can save you up to 20% or more on your yearly heating and cooling bills. What's even better is that installing a programmable thermostat is an easy do it yourself project and using them is simple.

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### Refer A Friend



**If you refer someone (friend, co-worker, relative, neighbor) and if they choose us to do their project we'll send you a \$50 Visa gift card!**  
**We appreciate your business!**  
**610-433-4196**

Visit our showroom at  
**1518 Union Blvd. in Allentown**  
Showroom hours:  
Monday — Friday 8 - 5 and Saturday 10 - 2



5	3	4	6	7	8	9	1	2
6	7	2	1	9	5	3	4	8
1	9	8	3	4	2	5	6	7
8	5	9	7	6	1	4	2	3
4	2	6	8	5	3	7	9	1
7	1	3	9	2	4	8	5	6
9	6	1	5	3	7	2	8	4
2	8	7	4	1	9	6	3	5
3	4	5	2	8	6	1	7	9



Tomorrow's windows... today

## Window & Patio Door Updates

There are a few new options from OKNA Windows this spring! As a lot of you know, OKNA is our vinyl window and sliding patio door manufacturer located in Bristol, PA (only 1 1/2 hours south of the Valley!). We've been carrying their quality, energy efficient, vinyl windows for years, and they've always had wonderful options for homeowners looking for something a little different.

On both of the window lines we carry (Precision Weld and EnviroStar) they now offer 7 exterior colors. We now have Euro-White (standard), Almond, Sandstone, Cocoa, Terra Brown, Basic Brown, and Bronze. This allows us to give our customers the same look they enjoyed with their aluminum clad wood windows, but with the low maintenance and energy efficiency of vinyl! Pair this with our interior wood laminates on the EnviroStar line of windows, and you can now truly keep the look of wood windows. Also on the EnviroStar windows (as well as casement windows), OKNA is now offering Matte Bronze hardware. Matte Bronze is a trending finish in entry doors – we're so excited we can now carry it over to windows and sliding patio doors! This is in addition to standard Adobe Gray, Antique Brass, and Brushed Nickel hardware options. Finally,

there are now 2 obscure glass options in both window lines. We'll continue to carry the current obscure glass (pebbled look), and we're adding Niagara obscure glass, which has more of a waterfall glass appearance. A lot of our customers use obscure glass in their bathrooms for privacy.

The new 8200 Forester patio door is a vinyl sliding patio door with fully welded frame and sash that offers the look of a wood construction door. The panels of the door feature a butt jointed sash for that more realistic finish. The wood grain laminates highlight this feature. This door is in addition to the 8800 Elegante patio door that we carry, and is a more expensive option. Both patio door lines come



with the new 7 exterior color options as well as the Matte Bronze hardware.

### EXTERIOR COLORS

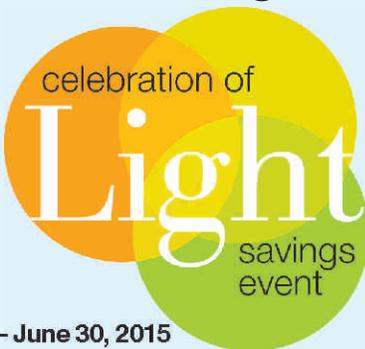


Hopefully by the time you receive this newsletter we have our showroom samples! You can always call the office at 610-433-4196 to check. Andy will definitely have brochures and samples to show you at your free in-home consultation.

## Celebration of Light Hunter Douglas Rebates!

Mail-in Rebates continue into summer! This promotion runs from **May 5 through June 30, 2015**. There are no maximums and you can combine offers for bigger savings! Mail-in rebate provided as an American Express Reward Card (good everywhere AMEX is accepted).

### HunterDouglas



May 5 – June 30, 2015

# \$100 Rebate

### with the purchase of the following:

- 4 each Duette® Honeycomb shades (plus \$25 for each additional unit)
- 2 easy Silhouette® Window Shadings (plus \$50 for each additional unit)
- 2 each Pirouette® Window Shadings (plus \$50 for each additional unit)
- 1 each Luminette® Privacy Sheers (plus \$100 for each additional unit)
- 1 Skyline® Gliding Window Panels (plus \$100 for each additional unit)

**UPGRADE OFFERS! - FREE UltraGlide®** retractable cord on Duettes®, Vignettes®, Silhouettes® and Nantuckets®!  
10% off new Vignette® fabric introductions – Brooklyn Tweed, Drake, Jewelstone, and Alustra fabrics Agra & Sula.

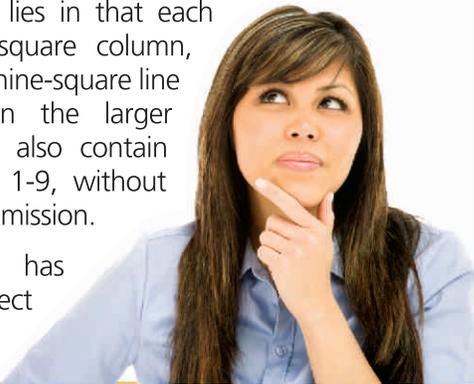
# Sudoku

5	3			7				
6			1	9	5			
	9	8					6	
8				6				3
4			8		3			1
7				2				6
	6					2	8	
			4	1	9			5
				8			7	9

The rules of the game are simple: each of the nine blocks has to contain all the numbers 1-9 within its squares. Each number can only appear once in a row, column or box.

The difficulty lies in that each vertical nine-square column, or horizontal nine-square line across, within the larger square, must also contain the numbers 1-9, without repetition or omission.

Every puzzle has just one correct solution.



# Thanks for the kind words!

"Our experience with Penn Windows and Richards Window Fashions was great. The windows and plantation shutters are beautiful and everyone involved with the project were extremely courteous, informative and did professional installations. Thank you!"

**George and Nancy B. of Emmaus**

"I love my plantation shutters from Richards Window Fashions. They were installed with great expertise. Schedules were met on time. I know the window furnishings will last and will stay beautiful. Thanks Rick!"

**Rosalinda E. of Easton**

"I was very pleased all around. We are sorry that we got Hess windows upstairs two years ago. The Penn windows are much nicer and better quality. Andy was very professional. Justin, the installer, did a great job. I was certainly surprised how clean the area was after installation! Thank you."

**Tom & Rose L. of Nazareth**

"Richards was outstanding in every aspect! From the moment I entered the showroom to begin shopping for blinds, I was very impressed with Erin's knowledge of the product and clear explanations. And I appreciated the use of booties to protect our new floors! I will recommend Richards to all my friends!"

**Mary Jane U. of Bethlehem**



## Chicken Spaghetti

- 1/4 cup butter
- 1/4 cup flour
- 2/3 cup chicken broth
- 1/2 cup half-and-half
- 1/2 cup sour cream
- 1 cup parmesan cheese
- 8 ounces cooked spaghetti

- 1/4 cup dry white wine ( substitute apple juice or white grape juice)
- 1-2 garlic cloves, minced
- 1 teaspoon lemon juice
- 1/2 teaspoon dry mustard
- 3 cups cooked chicken, cubed
- 2 teaspoons paprika
- salt and pepper, to taste

Melt butter in a saucepan and add flour stirring constantly. When mixture thickens, add chicken broth, half and half, sour cream, parmesan cheese, wine, garlic, lemon juice, dry mustard and salt and pepper.

Stir over medium heat until mixture again starts to thicken. Add chicken and spaghetti noodles and stir well. Place in baking dish and sprinkle with papriks and extra parmesan cheese. Bake for 30 minutes at 350 degrees.

Sprinkle with parsely and serve. Serves six.



# Home & family NEWS

"News You Can Use Around Your House"

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We Specialize In . . .

**Penn Windows**  
1518 Union Blvd  
Allentown, PA 18109

**Address Service Requested**

PRSRT STD  
U.S. POSTAGE  
**PAID**  
JumboPostcard.com  
60084



### *We specialize in...*

- Custom vinyl windows - all styles
- Custom steel and fiberglass entry doors, storm doors, French doors and patio doors



### *We specialize in...*

- Hunter Douglas custom blinds & shades
- Plantation shutters in wood and composite
- Innovative child-safe lift options
- Free in-home consultations
- Remote control options!

