



Home family NEWS

"News You Can Use Around Your House"

www.pennwindows.com • 610-433-4196

May 2018

70 Years Old and Looking Great!



We've decorated our showroom to celebrate our 70 year anniversary! We hope you'll visit our showroom to see the updated door displays (we now have 9 popular door styles on display), featuring the new Signet fiberglass door with glazed finish in Rustic Sage and Winter

Rain. For Richards Window Fashions, we have the new Hunter Douglas products and sample books on display. We've also

rearranged the blind and shade displays to make room for our "kids' corner" in the showroom and updated an office space. The showroom is open Monday – Friday 8am – 5pm, and Saturday 10am – 2pm.



Company Update

Please welcome our newest team member, Matt Whalen. Matt is our new Operations Manager, and will be managing our Penn Windows installation crews, servicing all of our products in the field, as well as installing blinds, shades and shutters. Matt lives in Slatington with his wife and baby daughter. If you haven't met him already, he'll be at the Open House in September.

Speaking of the Open House be sure to mark your calendar for Thursday, September 27th. This Year's Open House will be bigger than ever, with lots of food, prizes and our 70 year anniversary give-away of \$1,948. Hope to see you there!

We apologize for the long lead times for your window and door installations. We're very busy this year – ten to twelve weeks for installation as of the end of April. We have a new installation crew to help move things along faster. So (insert groan here) I'm going to tell you to think ahead for your fall home improvement projects! I know, I know! It's not even summer yet! But we all know that once the summer's here all we want to think about is vacation and weekend picnics. Everything else gets pushed back to "after the summer" and then all of sudden it's October and you're told it will be 10-12 weeks before we can install your project and no one is happy. We're slowest in June and July . . . just something to think about.



The next newsletter is in August. I hope you all have a fun and safe summer! Call or email me at erin@pennwindows.com with any questions or suggestions. And as always, I look forward to hearing from you!

Erin Duffield

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Thanks for the Kind Words

Apple Banana Cupcakes

We Specialize In . . .

Refer A Friend



If you refer someone (friend, co-worker, relative, neighbor) and if they choose us to do their project we'll send you a \$50 Visa gift card!

We appreciate your business! 610-433-4196

Visit our showroom at

1518 Union Blvd. in Allentown

Showroom hours:

Monday — Friday 8 - 5 and Saturday 10 - 2









HunterDouglas Updates for 2018

Hunter Douglas has expanded the products available with Soft Touch Motorization. Soft Touch is a battery powered operating system designed for intuitive wand-controlled shade operation. It's essentially a remote controlled shade, without a remote. Gently pull down on the wand to lower the shade, or push up to raise it. This system provides easy click-and-walk-away operation, allows you to set a "favorite" to quickly go to your favorite position, and is child safe (no cords!). Check out our showroom display! Soft Touch is now available on Alustra Woven Texture Roller Shades, Designer Banded Shades, Designer Screen and Roller Shades, Pirouette Window Shadings, Silhouette Window Shadings, and Sonnette Cellular Roller Shades.





The new Provenance Woven Wood Shades sample book features nine new styles and updates to existing styles and an additional 42 new fabrics. The lighter weaves and more textured fabrics feature new neutrals in gray and white. There are also 2 new valance options that create a more structured and modern look.

The new 2018 Vignette Modern Roman Shades sample book features 6 new fabrics and the exciting new DuoLite shade. The DuoLite Dual Opacity option features any sheer or light-filtering flat fold front shade, along with a room-darkening back panel with PowerView remote control. The Vignette DuoLite only comes with PowerView operation; there is no manual lift option. Both shades roll off the back of the rail for maximum privacy and light control. Everything is



housed in a fabric wrapped cassette. Come in to see our showroom display!

Coming in the fall – LightLock system for Duette Honeycomb Shades. Great for media rooms, bedrooms and children's rooms. The LightLock side channel system blends into the window frame and eliminates the light that comes around the edges of shades. More to come in the fall newsletter!

Sudoku

| | 9 6 | | | | | | |
|---|--------|---|---|---|---|---|---|
| | 6 | | | 1 | | | 5 |
| 5 | | | | | | 7 | 3 |
| 6 | 3 | | | | | 9 | |
| 7 | 5 | | 2 | | | | |
| | | 8 | | 6 | 4 | | |
| | 4 | 1 | | 9 | | | |
| | | | | | 5 | | 1 |
| 3 | | | | | 8 | | |

The rules of the game are simple: each of the nine blocks has to contain all the numbers 1-9 within its squares. Each number can only appear once in a row, column or box.

The difficulty lies in that each vertical nine-square column, or horizontal nine-square line across, within the larger square, must also contain the numbers 1-9, without repetition or omission.

Every puzzle has just one correct solution.



Thanks for the kind words!

"This is my third time dealing with Richards Window Fashions. This visit was just as great as the other two times. From the product to installation and everything else, they are always so professional!"

Bernadette M. of Bethlehem

"Love my door! So nice in this day and age to meet a company that takes pride in their work and doing a good job. The installer was a gem! Hardworking & trustworthy – he's welcome here anytime. No complaints so far."

Marty & Phyllis H. of Nazareth

"We appreciated your no sales pitch approach and that they took time to explain how the blinds operated. We are very happy with the installation and in the future would use Richards Window Fashions again."

John & Bobbi D. of Bethlehem

"Installer was pleasant, answered all my questions and was very helpful. I received very good customer service in the showroom in presenting the storm door I wanted. Thank you again Penn Windows & Doors."

Willard A. of Allentown





Ingredients:

2 cups all-purpose flour 2/3 cup shortening

1 teaspoon baking soda

1 ¼ cups white sugar 1 teaspoon salt

2 eggs

1/2 teaspoon ground cinnamon

1 teaspoon vanilla extract 1/2 teaspoon ground nutmeg

1/4 cup buttermilk

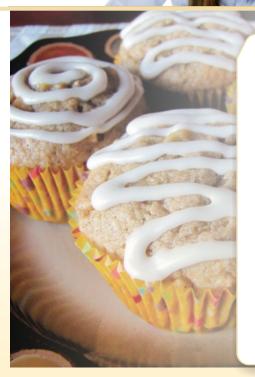
1 cup ripe bananas, mashed

2 apples – peeled, cored & shredded

Icing – optional

Directions:

- 1. Preheat oven to 375. Grease & flour 24 muffin cups or use paper liners. Sift together the flour, baking soda, salt, cinnamon, and nutmeg. Set aside.
- 2. In a large bowl, cream together the shortening and sugar until light and fluffy. Beat in the eggs one at a time, then stir in the vanilla and buttermilk. Beat in the flour mixture, mixing just until incorporated. Fold in the mashed bananas and shredded apples. Fill each muffin cup half full.
- 3. Bake in the preheated oven for 20 to 25 minutes, or until a toothpick inserted into the center comes out clean. Allow to cool.
- 4. Top with your favorite icing (I recommend cream cheese or butter cream!)







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We specialize in...

- Custom vinyl windows all styles
- Custom steel and fiberglass entry doors, storm doors, French doors and patio doors



We specialize in ...

- Hunter Douglas custom blinds & shades
- Plantation shutters in wood and composite
- Innovative child-safe lift options
- Free in-home consultations
- Remote control options!

